

## **VACANCY**

### **REGIONAL BROKER KWAZULU - NATAL, GAUTENG, WESTERN CAPE**

Applications for interested and suitably qualified candidates are invited in respect of the above vacancy.

#### **CORE PURPOSE OF THE JOB**

Responsible for the sales and underwriting processes, ensuring the achievement of business targets. This includes driving business growth, managing retention, and building strong relationships with internal and external stakeholders. The role will also involve ensuring compliance with technical and operational underwriting standards.

#### **MAIN FUNCTIONS OF THE JOB**

- Achieve targeted sales and underwriting profit.
- Drive growth and retention of business through strong partnerships.
- Ensure high-quality client service and effective underwriting processes.
- Implement and oversee service levels for internal and external stakeholders.
- Adhere to governance frameworks and best practices.
- Foster teamwork and professional collaboration.

#### **QUALIFICATIONS**

- BCom degree or equivalent qualification
- AIISA or FIISA
- FAIS compliant.
- Valid Code 08 Driver's License.

## **PREFERRED EXPERIENCE**

- Minimum of 5 years of experience, with at least 3 years in a technical/operational role.
- Experience in the South African insurance/re-insurance market.
- Experience with distribution channels and broker development.
- Proven experience in leading and managing teams.

## **KNOWLEDGE**

- Strong understanding of the South African insurance market.
- In-depth knowledge of sales, underwriting, and compliance requirements.
- Proficiency with relevant IT systems and tools.
- Strong communication, leadership, and negotiation skills.
- Ability to prioritize, manage stress, and work effectively within a team.

## **NOTE**

- Travel within the respective region is a requirement of the role.

Al Baraka Bank is an Equal Opportunity Employer. Applicants from the previously disadvantaged groups and people with disabilities will be given preference.

Kindly forward your CV to [stephanie@albaraka.co.za](mailto:stephanie@albaraka.co.za)